### Comments on Swedish labour market reforms

Lars Calmfors Ministry of Finance, 21/11-06

### Structure of comments

- 1. Attempt at evaluation
- 2. Are complementarites important?
- 3. What can be done more or differently?

### **Evaluation**

- A balanced set of reforms on both the supply side and the demand side
- Reforms in a favourable situation with cyclical job growth
- Quantitative evaluations:
  - cuts in benefit levels
  - cuts in income and payroll taxes
  - reduced volumes of ALMPs
- More difficult to evaluate:
  - changes in contributions to unemployment insurance funds
  - "new-start-up-jobs" and changes in the institutional set-up of labour market policy
  - tax deductions for household-related services
  - changes in sick insurance and early retirement requirements

### **Evaluation methods**

- 1. Panel studies of the determinants of structural (un)employment in OECD countries
- 2. Studies of wage setting (and labour demand) for Sweden

Quick and dirty "gangster calculations"

#### Determinants of equilibrium unemployment

- Replacement rate and/or benefit duration
- Tax wedge
- Union density and/or coverage of collective agreements
- Co-ordination of wage bargaining
- ALMPs
- Product market deregulations
- ✓ But not employment protection

#### Lower unemployment benefits according to Bassanini-Duval (2006)

	5 percentage points	3 percentage points
Unemployment	-0.6	-0.4
Employment rate males 20-54	+0.9	+0.5
Employment rate females 25-54	+1.6	+1.0
Employment rate youth 20-24	+1.2	+0.7

## Lower tax wedge according to Bassanini-Duval (2006)

	1.5 percentage points
Unemployment	-0.4
Employment rate males 25-54	+0.5
Employment rate females 25-54	+0.8
Youth 20-24 years (incl. reduced pay-roll tax)	6.5 percentage points
Employment rate	+2.0

#### Total effects according to Bassanini-Duval (2006)

	Max	Min
Unemployment	-1.0	-0.8
Employment rate males 25-54	+1.4	+1.0
Employment rate females 25-54	+2.4	+1.8
Employment rate youth 20-24	+3.2	+2.7

## Estimated wage equations

- Forslund, Gottfries and Westermark (2005)
- EFO-model estimations on panel data for the Nordic countries
- The wage share in the long run is explained by:
  - (open) unemployment
  - unemployment benefit replacement rate

#### Two measures of long-term effects

- 1. Interaction between wages and unemployment
  - lower wages reduce unemployment which in turn affects wages etc.
- 2. Internationally determined rate of return to capital
  - lower wage pressure makes lower unemployment consistent with the feasible wage



## 5 percentage points lower net replacement rate

	Interaction	Given rate of return to capital
Wage	-0,9	0
Open unemployment	-0,7	-1.0

#### Reduction of ALMPs by 1 percentage point

	Interaction	Given return to capital
Wage	-0,8	0
Open unemployment	+0,3	0
Total unemployment	-0,7	-1,0

#### **Total effects**

	Interaction	Given return to capital
Wage	-1.7	0
Open unemployment	-0.4	-1.0
Total unemployment	-1.4	-2.0

## Forslund and Kolm (2000)

- Similar long-run wage equation
- About one percentage point larger
   unemployment effects

Hur long is long run in Forslund et al.? <u>Cumulated unemployment effects</u> Year 1: 28 % Year 2: 48 % Year 3: 65 % Year 4: 76 %

 But the adjustment speed is likely to be overestimated, because estimations cover period of devaluations and high inflation

#### Caveats

- Many (most) estimated wage equations do not have benefit replacement rates and taxes as explanatory variables in the long run
- Most, but not all, find ALMPs to raise wages
- Instability of all relationships
- Lucas critique
  - unions may not behave according to past behavioural patterns when changes are part of a deliberate policy they do not like

 Nickell (2003): Net number of areas with employment-friendly reforms

1980-87 relative to 2000/01

Change in unemployment = - 0, 42 – 1.24 x (net number of employmentfriendly reforms)

 $R^2 = 0.51, N = 20$ 

For Sweden this gives 3 x 1.24 = 3.7 percentage points lower unemployment

#### Areas according to Nickell

- ✓ Replacement rate
   Duration of benefits
- $\checkmark$  Requirements for benefits
- o Labour market policy
  - Coverage of collective agreements
- ✓ Union density
  - Co-ordination of wage bargaining
- ? Employment protection
- ✓ Labour taxes

### **Complementarities of reforms**

- Common idea: extra effects from simultaneous reforms
   OECD Employment Outlook (2006)
- Complementarities in the literature
  - taxes and unemployment benefits
  - taxes (benefits, union density, employment protection) and decentralised (or sector) bargaining
  - ALMPs and benefits (unclear direction)
- Results are very unstable and can hardly be trusted
- But they do not speak against combining reforms in several areas
  - some (weak) presumption that it may be beneficial

## What can be done more or differently?

- Funding and organisation of unemployment insurance
- Payroll tax cuts for some services
- Youth measures
- New start-up jobs
- Employment protection
- Virtuous circle of higher employment and tax cuts

## Funding of unemployment insurance

- Too little differentiation of contributions among funds
- At least need for clearer link between overall costs for unemployment and aggregate contributions
- Current financing proposal is a bad "halvmesyr"
  - higher contributions from employed partly offset the employment tax credit
  - simpler to lower the employment tax credit and skip contribution increase now

#### Pay-roll tax cut for some services

- Unfortunate if this demand stimulus is postponed to 1 July 2008 for legal reasons
- Strong long-run theoretical arguments for this

   distortion relative to untaxed home work/work in the black sector more important than distortion relative to other taxed consumption
- Why not instead cut value-added tax as a temporary measure?

## Organisation of unemployment insurance

- Strong arguments for a mandatory scheme with higher contributions
- Possible organisation principles
  - as now
  - more agents and more competition
  - a state-run system
- A state-run system can be combined with differentiated contributions

#### Youth programmes

- "Job guarantee" after 50 days
- New start-up jobs already after six months
- Lower employer contributions

#### <u>My view</u>

- Too "generous" youth programmes
  - questionable results for individuals
  - large crowding-out effects
  - uncertainty regarding harmful effects
- "Danish alternative" instead?
  - regular education, training with low benefit or low cash benefits

#### New start-up jobs

- Lower subsidisation than for earlier employment subsidies ("allmänt anställningsstöd" and "förstärkt anställningsstöd") but can be for longer time period
- Broader categories
- Too early interventions?
  - "deadweight losses" and crowding out
- Why only start-up jobs in private sector?
- Important to keep large employment subsidy ("särskilt anställningsstöd") for long-term unemployed >2years)
- Widen eligible groups?
- Has labour market training been reduced too much?

# Employment protection (flexicurity)

- Danish flexicurity is a myth
- Employment protection is usually insignificant in panel data regressions
- Denmark
  - marginal changes in employment protection
  - large cuts in unemployment benefits
  - stricter requirements on the unemployed
  - for youth in particular
  - "threat effects" of ALMPs

#### Reform intensity in Denmark 1994-2004

Active labour market policy	55,8
Unemployment insurance	42,3
Wage setting	27,3
Pensions	25,0
Working time	16,7
Taxes	12,5
Employment protection	10,0



#### Denmark: average unemployment benefit replacement rate (%)

## <u>The long-run effect of labour market</u> <u>reforms</u>

- 0.5-1 percentage point reduction in open unemployment?
- 1.5-2 percentage point increase in regular employment?

### Potential of reforms

- Virtuous circle of higher employment tax cuts higher employment etc?
- Favourable time to do reforms both from economic and politico-economic point of view

#### Risks

- Trade-off between speed and preparation
- Union militancy in next wage round?
- Budget discipline?