

# The growth effects of democracy: Is it heterogenous and how can it be estimated?\*

Torsten Persson<sup>†</sup> and Guido Tabellini<sup>‡</sup>

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## Abstract

We estimate the effect of political regime transitions on growth with semi-parametric methods, combining difference in difference and matching. Our results suggest that previous parametric estimates may have seriously underestimated the growth effects of democracy. In particular, we find an average negative effect on growth of leaving democracy on the order of -2% implying effects on income per capita as large as 45% over the 1960-2000 panel. We also find clear indications that the discrepancies relative to the parametric results are driven by large differences in the composition of the treated and control groups, making linearity a doubtful assumption.

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<sup>†</sup>Institute for International Economic Studies, Stockholm University; LSE; CEPR; NBER; and CIAR. E-mail: [torsten.persson@iies.su.se](mailto:torsten.persson@iies.su.se). Web: <http://www.iies.su.se/~perssont/>

<sup>‡</sup>IGIER, Universita Bocconi; CEPR; CES-IFO; and CIAR. E-mail: [guido.tabellini@uni-bocconi.it](mailto:guido.tabellini@uni-bocconi.it). Web: <http://www.igier.uni-bocconi.it/tabellini>

# 1 Introduction

Political regimes often change suddenly, because of coups, popular revolts, or death of leaders. Such changes provide an opportunity to assess whether economic performance, or economic policies, are influenced by political institutions. A number of recent papers have exploited this opportunity. Using more or less the same difference-in-difference methodology, they have all estimated the average effects of democratic transitions on economic growth, or some other measures of economic performance, using a post war panel dataset (see e.g., Giavazzi and Tabellini (2005), Papaioannou and Siourounis (2004), Persson (2005), Persson and Tabellini (2006), Rodrik and Wacziarg (2004)). While the difference-in-difference strategy yields interesting results, which are considerably more credible than those from simple cross-sectional regressions, it still rests on strong identifying assumptions.<sup>1</sup>

The goal of this paper is to reassess the relation between democracy and growth, while relaxing these assumptions. In particular, we re-estimate the average effect of political transitions on economic growth by means of semi-parametric methods. In doing so, we combine features of difference-in-difference and propensity-score methods, by giving more weight to the comparisons of reforming and non-reforming countries that have similar probabilities of experiencing reform. Specifically, we first estimate the probability of regime change conditional on a number of observable variables. We then use this estimated probability to weigh the difference in growth performance between the countries with and without a regime change. Under the standard assumptions in the propensity-score literature (the selection-on-observables and common-support assumptions), this empirical strategy yields consistent estimates of the average effect of political regime changes, in cases when a standard difference in difference strategy would not. A theoretical paper by Abadie (2005) discusses this kind of approach further, while Heckman et al. (1997) and Blundell et al. (2004) apply a similar methodology to estimate the effect of job training programs. To our knowledge, our paper is the first to

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<sup>1</sup>It is hard to find good instruments for regime changes. Jones and Olken (2005, 2006) imaginatively use unexpected deaths of leaders, and the contrast between successful and unsuccessful assassination attempts on leaders, respectively. The latter approach allows them to estimate the likelihood of a democratic transition, but it is likely to generate too weak an instrument (too few successful assassinations and too imprecise timing) for democracy.

apply such methods in a macroeconomic setting.<sup>2</sup> This raises specific issues not present in standard microeconomic applications, such as a relatively small sample and different treatment (reform) dates for different observations.

Our empirical findings suggest that empirically relevant heterogeneities are present across countries, such that the flexibility allowed by semiparametric methods is important. We show that transitions from autocracy to democracy on average are associated with a growth acceleration of about 1% producing a gain in per capita income of about 13% by the end of the sample period. This 1% growth effect is imprecisely estimated, but larger than most of the estimates in the literature using difference-in-difference methods (see the references mentioned above). The effect of transitions in the opposite direction is even larger (in absolute value): a relapse from democracy to autocracy on average slows down growth by almost 2% and implies a decline of income of about 45% at the end of the sample, effects which are much larger than those commonly found in the literature.

The paper proceeds by discussing (Section 2) the main econometric issues, describing the data (Section 3), and illustrating (Section 4) the difference-in-difference approach. We then (Section 5) discuss some preliminaries in the matching procedure, the main results of the paper on how democracy affects growth (Section 6), and conclude (Section 7).

## 2 Econometric Methods

Our goal is to estimate the average causal effect of becoming a democracy on economic growth. We observe economic growth country  $i$  and year  $t$ ,  $y_{i,t}$ , a dummy variable equal to one under democracy,  $D_{i,t}$ , and a vector of covariates,  $\mathbf{x}_{i,t}$ . For the sake of simplifying the argument, we assume throughout this section that our sample consists of only two types of countries: "treated" countries that experience a single transition from autocracy into democracy, and "control" countries that remain autocracies throughout the sample period.<sup>3</sup>

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<sup>2</sup>Persson and Tabellini (2003) apply propensity-score methods to evaluate the effect of alternative constitutional features, but they compare a cross section of countries and do not exploit temporal variation in the data

<sup>3</sup>Thus, for this argument we neglect transitions from democracy to autocracy, and exclude from the sample countries that always remained democracies. We also neglect multiple transitions, and only consider countries that had a single transition from autocracy into democracy. These complications are discussed in later sections.

## 2.1 Difference in difference estimates

Several recent papers (see the introduction) have estimated of the average effect of democracy on growth from the following panel regression:

$$y_{i,t} = \phi D_{i,t} + \rho \mathbf{x}_{i,t} + \alpha_i + \theta_t + \varepsilon_{i,t} , \quad (1)$$

where  $\alpha_i$  and  $\theta_t$  are country and year fixed effects. This specification amounts to estimating the parameter  $\phi$  by difference in differences, where average economic growth in the treated countries after the democratic transition minus growth before the transition is to the change in economic growth in the control countries over the same period.

This estimation method allows for any correlation between the dummy variable  $D_{i,t}$  and time-invariant country features – e.g., that fast-growing countries are more likely to become democratic than slow-growing ones – since they are all captured by the country fixed effect,  $\alpha_i$ . Nevertheless, identification rests on an important assumption: the selection of countries into democracy have to be uncorrelated with the *country-specific and time-varying* shock to growth,  $\varepsilon_{i,t}$ .

This in turn corresponds to two restrictive assumptions. First, absent any regime change, average growth in treated countries should (counterfactually) have been the same as in control countries (conditional on  $\mathbf{x}_{i,t}$ ). This would fail, e.g., if democratic transitions are enacted by far-sighted leaders, who have a lasting impact on growth irrespective of the regime change, or if they coincide with other events, e.g., the transitions towards a free market economy in former socialist countries, that may have a lasting impact on economic growth.

To make this assumption more credible, the existing literature typically attempts to increase the similarity between treated and controls by including several covariates, such as initial per capita income, indicators for years of wars or socialist transitions, indicator variables for continental location (Africa, Asia and Latin America) interacted with year dummy variables.

The second restrictive assumption is that heterogeneity in the effects of democracy should not be systematically correlated with the occurrence of democracy itself. Circumstances of regime changes differ widely across time and space, as do the types of political institutions adopted or abandoned. Thus, the effects of a crude democracy indicator are likely to differ across observations. If we neglect this heterogeneity and estimate the average effect of democracy as in (1), the unexplained component of growth,  $\varepsilon_{i,t}$ , also

includes the term  $(\phi_{i,t} - \phi)D_{i,t}$ , where  $\phi_{i,t}$  is the country-specific effect of democracy in country  $i$  and year  $t$ . Identification of  $\phi$  now requires heterogeneity in the effect of reforms to be uncorrelated with their occurrence. This assumption fails, e.g., if countries self-select into democracy based on the growth effect of regime changes (e.g.,  $D_{i,t} = 1$  more likely when  $\phi_{i,t} > \phi$ ).

To cope with this assumption, the dummy variable for democratic transitions is sometimes interacted with other observable features of democratic transitions (such as the nature of democratic institutions that are acquired, or the sequence of economic and political reforms). But this strategy quickly runs into the curse of dimensionality problem. The possible interactions and covariates are too many relative to the limited number of democratic transitions.

## 2.2 Matching estimates based on the propensity score

To circumvent the curse of dimensionality, the recent microeconomic literature has often come to rely on semi-parametric methods based on the propensity score. Typically these applications concern a cross section of individuals. But a few recent papers have combined difference-in-difference estimates with matching based on the propensity score, exploiting repeated observations for the same individuals. Abadie (2003) discusses an estimation strategy that uses the propensity score to carry out estimates in the spirit of difference in differences, while Heckman et al. (1997) and Blundell et al. (2004) provide theory as well as microeconomic applications.

The general idea is very intuitive. Performance (in our case growth) before and after the treatment date is observed for the treated group and the control group. Conventional difference in differences compare the average change in performance for all the treated with the average change in performance for all the controls, on the two sides of a common treatment date. The matching approach instead compares each treated individual with a set of "similar" controls, and a difference-in-difference estimate is computed with reference only to the matched controls. This way, controls similar to the treated are given large weight, and controls dissimilar to any treated observation may even be left unmatched and given zero weight. Similarity is here measured by the one-dimensional metric of the propensity score, i.e., the probability of receiving treatment conditional on a set of covariates. Basically, the effect of treatment is estimated by comparing groups of individuals with similar distributions of those covariates that enter the estimation of the propensity

score.

Abadie (2005) and Heckman et al. (1997) present the econometric theory behind this methodology, and we refer the reader to these papers for more details. Here, we confine ourselves to stating and explaining the main identifying assumptions. For this purpose we need some notation, adapted from Persson and Tabellini (2003) and Abadie (2005).

### 2.2.1 The parameter of interest

As above, let  $D$  be an indicator for democracy ( $D = 1$ ) or autocracy ( $D = 0$ ). Time is indexed by  $k$ , which corresponding to (an average over) years before ( $k = 0$ ) and after ( $k = 1$ ) the date of democratic transition. Let  $Y_{i,k}^D$  denote *potential* growth of country  $i$  in period  $k$  and democratic state  $D$  (we use the symbol  $Y$  to make a distinction with the previous subsection, since growth in period  $k$  is now an average of yearly growth rates during  $k$ ). The individual treatment effect of democracy in country  $i$  and period  $k$  is then  $Y_{i,k}^1 - Y_{i,k}^0$ , the effect on growth in period 1 if this country switched from autocracy to democracy.

Consider a subset of the treated countries (i.e., countries with  $D_{i,1} = 1$ ) with similar (time invariant) characteristics,  $\mathbf{X}_i$ . The effect of democracy on growth for this group of countries is:

$$\alpha(\mathbf{X}_i) = E(Y_{i,1}^1 - Y_{i,1}^0 | \mathbf{X}_i, D_{i,1} = 1) .$$

Our parameter of interest is the average effect of treatment on the treated, namely:

$$\alpha = E\alpha(\mathbf{X}_i) = E \{ E(Y_{i,1}^1 - Y_{i,1}^0 | \mathbf{X}_i, D_{i,1} = 1) \} , \quad (2)$$

where the outer expectations operator  $E$  is taken over the realization of  $\mathbf{X}$ .

The fundamental problem of causal inference is that potential growth is not observed. We only observe *actual* growth in one of the two possible political regimes. In particular, in period 1 we only observe  $Y_{i,1}^1$  in the countries that actually became democratic (the treated) and  $Y_{i,1}^0$  in the countries that actually had no transition (the controls). But the term  $Y_{i,1}^0$  on the right-most side of (2) (counterfactual growth in the treated countries if they had remained autocracies) is not observed.

### 2.2.2 Selection on observables

To come up with an observable counterpart to  $Y_{i,1}^0$ , we can make the key identifying assumption (cf. Abadie, 2003):

$$E(Y_{i,1}^0 - Y_{i,0}^0 | \mathbf{X}_i, D_{i,1} = 1) = E(Y_{i,1}^0 - Y_{i,0}^0 | \mathbf{X}_i, D_{i,1} = 0) . \quad (3)$$

The right-hand side of (3) is the (observed) change in growth between periods 1 and 0 in countries that remained autocracies throughout (the control group). The left-hand side is the unobserved change in growth those countries that actually became democracies (the treated group) would have experienced had they remained autocratic. Thus, the critical assumption is that, *conditional on  $\mathbf{X}$* , without their democratic transition the treated countries would have followed a growth path parallel to that of the control countries. This is the analogue of the *selection on observables* assumption in a simple cross-sectional context.<sup>4</sup>

Decomposing the expectations operators on both sides of (3), all the terms are observable except for one:  $E(Y_{i,1}^0 | \mathbf{X}_{i,1}, D_{i,1} = 1)$ . Thus, assumption (3) enables us to obtain an observable counterpart of this unobserved counterfactual, that can be used to estimate the parameter of interest in (2). Intuitively, by conditioning on a large enough set of covariates  $\mathbf{X}$ , we can replace unobserved period 1 growth in the treated countries under autocracy (the term  $E(Y_{i,1}^0 | \mathbf{X}_{i,1}, D_{i,1} = 1)$ ) with growth over the same period in control countries that have similar covariates.

Importantly, this argument does not impose any functional-form assumption on how democracy impacts on growth. All the observable expectations operators in (3) can be computed non-parametrically, implying that we can estimate the parameter of interest non-parametrically just by comparing (weighted) mean outcomes. This is the central difference between the method of matching and a linear regression. Matching allows us to draw inferences from *local* comparisons only: as we compare countries with similar values of  $\mathbf{X}$ , we do not rely on counterfactuals very different from the observed factials.

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<sup>4</sup>As Abadie (2003) notes, equation (3) coincides with the so called *selection on observables* assumption used in cross sectional studies if in addition we also have  $E(Y_{i0}^0 | \mathbf{X}_i, D_{i1} = 1) = E(Y_{i0}^0 | \mathbf{X}_i, D_{i1} = 0)$ .

### 2.2.3 Propensity score and common support

In practice, however, the dimension of  $\mathbf{X}$  is too large for direct matching to be viable. This is where the propensity score methodology is helpful. An important result due to Rosenbaum and Rubin (1983) implies that comparing countries with the same *probability of democratic transition (treatment)* given the controls  $\mathbf{X}$ , is equivalent to comparing countries with similar values of  $\mathbf{X}$ .

Specifically, let

$$p_i = p(\mathbf{X}_i) = \text{Prob}[D_{i,1} = 1 | \mathbf{X}_i]$$

be the conditional probability that country  $i$  has a democratic transition during our sample period, given the vector of controls,  $\mathbf{X}_i$ . This conditional probability is also called the *propensity score*. Assume that the propensity score is bounded away from 0 and 1 for all countries, an assumption known as the so-called *common-support* condition:

$$0 < p(\mathbf{X}_i) < 1, \text{ all } \mathbf{X}_i. \quad (4)$$

Rosenbaum and Rubin (1983) show that, in a cross sectional setting, conditioning on the vector  $\mathbf{X}$  is equivalent to conditioning on the scalar  $p$ . If (4) is satisfied in our two-period context, (3) implies:

$$E(Y_{i,1}^0 - Y_{i,0}^0 | p(\mathbf{X}_i), D_{i,1} = 1) = E(Y_{i,1}^0 - Y_{i,0}^0 | p(\mathbf{X}_i), D_{i,1} = 0), \quad (5)$$

For countries with similar propensity scores, realized transitions to democracy are random and uncorrelated with growth. We can thus replace the unobserved counterfactual on the left-hand side of (5) with the observed factual on the right-hand side of (5).

### 2.2.4 What do we gain?

The main advantage of this semi-parametric (semi-parametric because we have to estimate the propensity score) approach over the parametric difference-in-difference approach is that it relaxes linearity. We can thus allow for any heterogeneity in the effect of democracy, as long as it is related to the observable covariates  $\mathbf{X}$ . Suppose that richer countries are more likely to become democracies, and that democracy also works better in richer countries. Then the linear estimates corresponding to equation (1) would be biased unless



we also included an interaction term between income and the democracy dummy. This bias is removed if income is included among the covariates  $\mathbf{X}$  used to estimate the propensity score. Of course, unobserved heterogeneity remains a problem. Any omitted variable *uncorrelated with*  $\mathbf{X}$  that influences both the adoption and the effects of democracy would violate selection on observables. But since the vector  $\mathbf{X}$  could include a relatively rich set of covariates, unobserved heterogeneity is less likely to be relevant than in the simpler linear framework. Moreover, unobserved differences among countries may correlate with observed differences.

A second advantage of this approach is that it allows a simple diagnostic to check that the distribution of observed covariates is balanced between the countries in the treated and control group countries. If the distribution of a specific covariate is very unbalanced in the two samples of countries, it is important to check if the results are robust to including this variable when estimating the propensity score. Intuitively, if the treated and controls have similar covariates the linearity assumption entailed in conventional difference in difference is just a convenient local approximation. If they do not, it may be important to take the dissimilarity into account.

Of course, there is no free lunch. The main cost of a semi-parametric approach is that the estimates are less efficient. Given the small samples in macroeconomics relative to the standard micro application, the loss in precision is not a negligible cost.

### 2.2.5 Implementation in practice

In our sample, unlike in the stylized example and in typical microeconomic applications like training programs, the date of transition differs across countries and our estimation procedure has to cope with this additional complication. Another difference with the example is, of course, that the sample includes transitions from autocracy to democracy as well, but this presents no conceptual problems (see further below), so we can continue to think about a treatment as a transition into democracy. We then proceed in five steps.

(i) We begin by defining a group of treated and a group of control countries and estimate the probability of treatment. This is done in a cross section by means of a logit regression, where the dependent variable equals one for all countries making a transition at some time within the sample and zero for those that don't, and where all the covariates are time invariant. The

estimated probability of a transition to democracy is our measure of the propensity score.

(ii) Next, for each country treated with democracy we compute average growth after and before the date of transition,  $T_i$ ,  $i = 1, \dots, I$ . The difference between these two averaged growth rates is our variable of interest, and we denote it as  $g_i$ . Thus,

$$g_i = \frac{1}{N_i^a} \sum_{t > T_i} y_{i,t} - \frac{1}{N_i^b} \sum_{t < T_i} y_{i,t} , \quad (6)$$

where  $y_{i,t}$  is the yearly growth in period  $t$  and  $N_i^a$  and  $N_i^b$  are the number of years *after* and *before* the transition date in country  $i$ . The next section describes how we deal with multiple transitions, so for now think about the procedure as applying to a set up where each country has at most one transition in the sample period.

(iii) Then, we match each treated country with some of the controls. For each of these controls we compute the difference in average growth over the periods after and before the transition date in the treated country they are matched with (the expression is identical to (6), except that  $y_{i,t}$  is replaced with  $y_{j,t}$ ). We denote the resulting variable as  $g_i^j$  where the  $j$  superscript refers to a certain country  $j$  among the controls and  $i$  refers to the treated country. In doing this, we carefully make sure that the years over which  $g_i$  and  $g_i^j$  are computed exactly coincide.

(iv) For each treated, country, we then compute the weighted average of the non-parametric difference-in-difference estimator, say  $\hat{\alpha}_i$ :

$$\hat{\alpha}_i = g_i - \sum_j w_{i,j} g_i^j \quad (7)$$

where  $w_{i,j} \geq 0$ ,  $\sum_j w_{i,j} = 1$ , are the weights based on the propensity score (different depending on the details of the matching estimators). Some controls may receive zero weight if they are very different from the treated country with which they are matched. The parameter  $\hat{\alpha}_i$  is our estimate of the effect of democratic transition in country  $i$ . Intuitively, it measures how growth in country  $i$  changed after the transition, relative to a weighted average of the (similar) controls it is matched with.

(v) Finally, we compute the average estimated effect of transitions to democracy in the group of treated countries,  $\hat{\alpha}$ , as a simple average of the

individual  $\hat{\alpha}_i$  estimates, namely:

$$\hat{\alpha} = \frac{1}{I} \sum_i \hat{\alpha}_i \quad (8)$$

where  $I$  denotes the number of treated countries in our sample. This is our estimator of the average effect of democracy on growth (treatment on the treated).

Clearly, this procedure uses each control country several times, as the same controls are matched with several treated countries and possibly at different dates. This matters for the computation of the standard error of our estimators, since it may introduce correlation between  $g_i^j$  and  $g_k^j$  – i.e., between growth in control country  $j$  when it is used as a control for treated countries  $i$  and  $k$ . Of course, the correlation will be positive and higher the closer are the transition dates of  $i$  and  $k$ , while the correlation between  $g_i^j$  and  $g_k^j$  might even be negative if the transition dates are far part. The appendix provides analytic expressions for the standard error of  $\hat{\alpha}$  under two alternative assumptions: (a) the variables  $g_i^j$  and  $g_k^j$  are independent, (b) the variables  $g_i^j$  and  $g_k^j$  are perfectly correlated. While (b) certainly yields an upper bound, the true standard errors might be lower than (a) if negative correlation between  $g_i^j$  and  $g_k^j$  is prevalent. When computing the standard errors, we assume that all treated countries have the same variance, as do all control countries. We also neglect that the weights are estimated in a first step (i.e., we treat the propensity score as known). Both assumptions are standard in the applied literature (see, e.g., Lechner, 2000).

### 3 Data and Sample Definitions

Our sample consists of annual data on economic growth and political regimes for as many countries as possible over the years 1960-2000. The resulting panel is unbalanced, partly because of data availability and partly because countries do not enter the data set until their year of independence. We also use other covariates, that will be introduced and defined in context

Economic growth is measured as the yearly growth rate of per-capita income, and the source is the Penn World Tables. We classify a country as democratic if the *polity2* variable in the Polity IV data set is strictly positive. The threshold of 0 for *polity2* corresponds to a generous definition of democracy, but has the advantage that many large changes in the *polity2*

are clustered around 0. This is important, since we want to identify the causal effect of regime transitions on growth exploiting the time variation in the data. A definition of democracy based on a higher threshold for *polity2* would classify as democratic transitions also very gradual changes in the underlying indicators of *polity2*, that are unlikely to be associated with significant changes in political regimes.<sup>5</sup>

From this data set we construct two partly overlapping samples, which are used to study transitions to democracy and autocracy, respectively. When we study transitions into democracy, we include as control countries, those that remained autocracies throughout the sample period, while the treated countries are those that experienced at least one transition from autocracy to democracy. We call this sample: the "democratic transitions" sample. When studying transitions towards autocracy, the controls countries remained democracies throughout, while the treated countries had at least one transition from democracy towards dictatorship. This is called the "autocratic transitions" sample.

In selecting these two samples, we had to deal with a number of complications. A few countries experienced transitions close to the beginning or the end of the period for which growth data are available. Since we expect that it takes some time for transitions to influence growth, we discard the transitions that took place in the last three years of the available sample. We also discard reforms in the first three years of the panel to avoid a poor estimate of growth before the transition. Specifically, we set to missing the observations of growth after (or before) a transition, if the transition is not followed (or preceded) by at least three years of growth data. The country is then considered a control, as if the transition did not occur.

In a few countries, especially in Africa and Latin America, we observe transitions that only last for a few years. We discard those lasting less than four years, to avoid hinging the estimation on very short growth episodes. As in the beginning or end of sample transitions, we set growth to missing during the years of these short transitions, and classify the country as if the transition did not occur.

In a few countries, we observe more than one long spell of democracy or autocracy. Chile, for instance, starts out in 1960 as a democracy, in

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<sup>5</sup>To check the robustness of our results, we plan to use an alternative definition of democracy based on Boix and Rosato's (2001) extension of the measure constructed by Przeworski et al (2000). Compared to the Polity IV variable, this is a more narrow measure, which emphasizes the turnover of political power in free and fair elections.

1973 it becomes an autocracy (the Pinochet regime), and in 1989 it returns to democracy. This means that Chile is a treated country both when the treatment is defined as transition to democracy, and when it is defined as transition to autocracy. Specifically, Chile is included as treated in the "democratic transitions" sample for the years from 1973 (when it first becomes an autocracy) until the end of the sample, and it is included in "autocratic transitions" sample from 1960 until 1988 (the last year of autocracy). The same principle applies to all other countries that experience more than one spell in the same regime that lasts more than three years.

When transitions are defined as lasting for at least four years, most countries have no more than a single transition in one or both directions. Guatemala, Uganda and Nigeria, however, have two transitions in the same direction. We deal with the transitions in these three countries in two different ways: they are either excluded because the propensity score is out of the common support range (see below), or included with the transitions in the same direction assumed independent (as if each transition applied to a different treated country).

## 4 Difference-in-Difference Estimates

Table 1 presents traditional difference-in-difference estimates with yearly data. These estimates correspond to equation (1) in Section 2. Besides country and year fixed effects, the covariates  $\mathbf{X}$ , include per-capita income lagged once, year fixed effects interacted with indicators for Latin America and for Africa, indicators for war years and lagged war years, and an indicator for formerly socialist countries in Central and Eastern Europe and the Asian provinces of the former Soviet Union after 1989. This specification is similar to those in the existing literature (e.g., Giavazzi and Tabellini 2005, or Persson and Tabellini 2006).

Column 1 imposes the assumption that the effect of democratic and autocratic transition is the same (although with opposite signs) and estimates the effect of democracy in the full sample. As in the earlier papers, we find a positive effect of democratic transitions, that induces a growth acceleration of about 0.5%. Although not statistically significant, the point estimate is not a trivial effect from an economic point of view. The long run effect is dampened by the relatively high estimated convergence rate, however. With a convergence rate of 5.5 percent per year, a growth acceleration of about

0.5% implies a long-run positive effect of democracy on the level of per capita income of almost 10%.<sup>6</sup>

The remainder of Table 1 estimates the effect of democracy separately on transitions to democracy (columns 2 and 3) and transitions to autocracy (columns 4 and 5), allowing these two effects to differ (in columns 4 and 5 we still display the effect of being a democracy, inferred from transitions away from it). In column 2 we let the sample include only the countries that became democracies plus the countries that remained autocracies throughout.<sup>7</sup> In column 3, we add to the sample those countries that remained democratic throughout. Likewise, in column 4 the sample includes the countries that became autocracies and the more restricted set of countries that remained democratic throughout, while in column 5 the sample includes both always democratic and always autocratic countries. All estimates convey a similar message, namely that democracy induces a positive but small and generally insignificant growth acceleration. But the positive effects of transitions to democracy appear larger in absolute value (and in one case statistically significant) than the negative effects of transitions to autocracy.

## 5 Matching preliminaries

We now turn to the main contribution of the paper, namely the matching approach to estimating the growth effects of democracy. Before getting to the actual estimates, however, we need to go through a number of preliminary steps including some diagnostics. This section is devoted to these preliminaries.

### 5.1 Estimating the propensity score

As explained in Section 2, the first step is to estimate the propensity score, the probability of treatment, in a cross section of countries (i.e., ignoring the time dimension). We do this separately for the events of becoming a

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<sup>6</sup>It is likely, however, that the convergence rate is overestimated in panel growth regressions estimated from yearly data (see e.g., )

<sup>7</sup>This is, of course, the "democratic transition" sample defined above. In this section, we avoid the term control countries, however, since in a difference in difference estimation with different treatment dates, all countries that do not have a reform in period  $t$  effectively serve as controls for those countries that do have a reform in  $t$ .

democracy and becoming an autocracy, since the effect of the covariates on the probability of transition might be different for the two events. In the "democratic transitions" sample, the dependent variable is thus zero for the countries that remained autocracies, and one for the countries that experienced at least one transition towards democracy. In the "autocratic transitions" sample, the dependent variable is zero for the countries that remained democracies throughout, and one for the countries that experienced at least one transition towards democracy. Thus, the samples are only partly overlapping (because some countries like Chile appear in both samples).

We estimate the propensity score with a logit regression. The specification of the covariates that enter this regression is a crucial decision, that trades off two opposite concerns. On the one hand, the selection on observables assumption would suggest to include many covariates. On the other hand, we don't want to predict treatment too well, so as not to violate the common support assumption. In practice, we include a limited number of variables that are likely to influence both the occurrence of regime transitions and its economic effects, and we check the robustness of the results to two alternative specifications. The set of covariates is the same in both samples.

Specifically, to capture differences in economic development, we include real per capita income at the beginning of the sample. As explained above, different countries enter the sample at different dates, depending on political history or data availability. To increase comparability, we measure each country's per capita income in the first year it enters the sample relative to US per capita income in the same year. We call this variable *income relative to the US*.

The countries in these samples have very different political histories. Some of them have a long history, and entered into democracy in the distant past, or remained autocracies for most of the time. Others became independent some time during the sample period or few years before. To mitigate this important source of heterogeneity, we condition on what Persson and Tabellini (2006b) call *domestic democratic capital*. This is a proxy for the incidence of democracy in each country since 1800 (or since the year of independence, if later). This variable is assumed to accumulate in years of democracy, but to depreciate under autocracy. The depreciation rate is estimated by Persson and Tabellini (2006b) to fit the hazard rates in a time series regression where the dependent variable is exit from democracy and from autocracy. This variable is rescaled to lie between 0 and 1, where a 1 corresponds to the steady state value of a country never exiting from democ-

racy. In this paper, we measure *domestic democratic capital* in the first year when a country enters the sample.

Transitions to democracy or autocracy often occur in waves that include many neighboring countries. To capture this phenomenon, we include a covariate that measures the geography of democracy around 1993 (the first year in our sample, when we have data for all formerly socialist countries in Central and Eastern Europe). This variable, called *foreign democratic capital*, is a version of a similar measure used in Persson and Tabellini (2006b). For each country, it is defined as the incidence of democracy in 1993 among all other countries within a 1750 km radius (the maximum radius refers to the distance between the capitals). Clearly (by the definition of a share), this variable too lies between 0 and 1, where a 1 captures the case where all countries in the neighborhood are democratic.

Since the sample period varies in length across countries, and since the probability of a regime transition is higher the longer is the duration of the relevant time period, we also control for the length of the relevant sample period on which we have available data for each country (a variable called *length of sample*). This variable is introduced to eliminate the possibility that sample length covaries systematically with growth performance.

Wars are often destabilizing for political regimes and, of course, they also hurt economic activity. Thus, we include as a covariate the fraction of war years (including both inter-state and civil wars) over the total period length for which growth data are available (a variable called *war years*).

Finally, regime transitions are more likely for countries that start out with a value of *polity2* closer to the threshold of zero. At the same time, a high initial value of *polity2* might have an independent effect on the economic consequences of regime changes (for instance because a regime change might correspond to a more gradual transition). For this reason, we also consider including the value of *polity2* in the first year a country enters the sample. As we shall see, however, the inclusion of this variable increases a great deal the predictive power of the logit regressions in the sample of "autocratic transitions". This, in turn, leads to a much smaller set of treated countries that safely meet the common support condition. Hence, we display results with and without the *initial value of polity2*.

The results of the logit regressions are displayed in Table 2. Columns 1 and 2 refer to the "democratic transitions" sample, with and without the inclusion of the *initial value of polity2*. *Domestic democratic capital* considerably raises the probability of a transition towards democracy, as expected.



*Foreign democratic capital* has a similar positive effect, but this effect is not statistically significant. The frequency of wars discourages democratic transitions, an effect that is statistically significant. *Income relative to the US* has no effect. Finally, the inclusion of the *initial value of polity2* makes no difference. Overall the pseudo  $R^2$  (the improvement in the likelihood associated with the inclusion of the covariates in addition to a constant) is 0.17, suggesting that these covariates leave a lot of residual variation unexplained.

Columns 3 and 4 of Table 2 refer to the "autocratic transitions" sample, with and without the *initial value polity2*. Here *income relative to the US* has strong predictive power, with richer countries less likely to relapse into autocracy, as expected.<sup>8</sup> *Foreign democratic capital* also helps to predict transitions to autocracy, although here the sign is opposite of what one would expect. As anticipated, the inclusion of the *initial value of polity2* makes a big difference: the variable is highly significant and with the expected sign, and when it is included the Pseudo  $R^2$  jumps from 0.43 to 0.61. Overall, these covariates help to predict transitions from democracy to autocracy much better than transitions in the opposite direction. As already discussed, this is a mixed blessing, since it makes the selection on observables assumption more credible, but at the same time strains the credibility of the common support assumption.

Figure 1 depicts the estimated propensity score from columns 1 and 3 respectively of Table 2 (i.e., the specification that does not include initial *polity2*), for both treated and control countries. Observations outside of the common support we have imposed are dropped and not displayed in Figure 1 (see the discussion in the next subsection). As one would expect from the estimation results, the distribution of the propensity scores for the treated and the controls are more similar in the sample of "democratic transitions", where treatment is predicted less well, than in the sample of "autocratic transitions". Both samples display considerable overlap between treated and control countries, however, suggesting that matching should work well.

## 5.2 Countries inside the common support

The first column of Tables 3a and 3b report the full list of countries in each of the two samples. These are sorted in ascending order of the estimated

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<sup>8</sup>The results on income are consistent with the results in the annual hazard rates estimated by Persson and Tabellini (2006b), who find that income does not explain transitions out of autocracy, but do slow down transitions out of democracy.

propensity scores, which are displayed in the third column. Boldface countries are treated: the variable *treated* in the second column equals 0 for the countries in the control group and 1 for the countries in the treated group. The last two columns of each table report the change in *polity2* in the year of the regime transition, and the year of that (those) transition(s).

It is important to verify that the common-support assumption is not obviously violated, and possibly to drop observations for which the estimated propensity score is too close to its bounds of zero and one. Consider the "democratic transitions" sample in Table 3a. At the lower bound, we are comfortably away from 0. The first observation is Yemen (a control) with an estimated propensity score of 0.17. The first treated country is Iran (which, according to our generous definition, became a democracy in 1997), with an estimated propensity score of 0.28. At the upper end, instead, several treated countries are predicted very well to switch into democracy. There is no firm rule for how to deal with this situation. We choose to drop all treated observations with a propensity score above 0.9. This has the advantage of not drawing inferences from Guatemala (the unique country to experience two long spells of democracy), and gives a fair margin away from unity. Adopting a higher upper bound and including more countries would not affect the estimates. But the results are sensitive to a more conservative, lower upper bound, essentially because Haiti (with an estimated propensity score of 0.887) is a large outlying observation such that its inclusion makes some difference. We comment more on this below.

Next, consider the "autocratic transitions" sample in Table 3b, where we face the opposite problem. The controls (that remained democracies throughout) are predicted very well around zero, while at the upper end the lack of overlap is less serious. Here we choose to drop all observations with an estimated propensity score below 0.075 and above 0.93. At the upper end the choice is made so that the Nigeria and Uganda (the only two treated countries with multiple spells of autocracy) are dropped from the sample. But adopting a higher or lower threshold would not change the results. At the lower end, one outlying observation matters quite a bit for the results: Belarus, which starts out as a rather weak democracy, and drops into dictatorship after a few years. Since the time period where we have data for Belarus is very short, and since the next treated country is Greece with a much higher propensity score (0.19 as opposed to 0.07 for Belarus), we think it is safer to be conservative and exclude Belarus from the common support. At the low end, we thus start the sample with Austria (a control with a

propensity score slightly above 0.075). Adopting an even more conservative, higher bound for the common support does not affect the final results.

### 5.3 The balancing property

To what extent does our matching on the propensity score balance the distribution of relevant covariates across treated and control countries? The answer to this question is important, because this is where the value added of this methodology lies. Tables 4a and 4b provide the answer for our two samples of "democratic transitions" and "autocratic transitions".

Each double row in the table refers to a specific covariate. We consider all covariates included in the logit regressions of Table 2 (including the initial value of *polity2*), plus three dummy variables for continental location (in Latin America, or Asia, or Africa). The upper single row (labeled unmatched) for each variable displays the simple average of that variable in the treated groups and control group, respectively, plus the *t*-statistic and the *p*-value for the nul hypothesis that these averages are the same in the treated and control group. This first set of statistics is calculated over the full set of countries listed in Tables 3a and 3b, respectively, before imposing the common support assumption. Clearly, the nul of equal means is rejected for many variables in either or both of the tables. Thus, treated and control countries differ systematically with regard to economic development (*relative income*), political history (*domestic democratic capital*), political geography (*foreign democratic capital*). Initial democracy as measured by *polity2* is also very different in the treated and control groups in the "autocratic transitions" sample. Finally, the treated and control groups also seem to be drawn from different continents (in particular with regard to Latin America and Africa).

The lower single row for each variable (labeled matched) present a similar set of statistics calculated in a different way. First, we impose the common support assumption for both the treated and the control countries, as discussed above. We then calculated the means for the treated countries. Clearly, this changes their means for the treated group. Second, we display the *matched* means for the control countries, namely a weighted average where each control country receives a weight based on the propensity score, corresponding to the matching procedure described in the next subsection (see also equations (??) and (8) above).

Clearly, matching equalizes the means of all covariates used in the logit regression. Interestingly, it also reduces the difference in means of some of

the other covariates, Africa and Latin America in Table 4b, Latin America in Table 4a. This gives some credence to our earlier expectation that observed (included among the covariates) and unobserved (not included among the covariates) country characteristics may be correlated. In the "autocratic transitions" sample, however, the variable *initial value of polity2* retains a very different distribution in the treated and control groups, which suggests the importance of also conditioning on the *initial value of polity2* in this sample.

Overall, and with the caveat just mentioned on *initial value of polity2*, matching seems indispensable to achieve a balanced distribution of covariates between treated and control countries – the so-called balancing property. Without matching based on the propensity scores, the two samples are quite different. This means that the assumption of linearity can not be treated as an innocuous linear approximation. Various interaction effects may thus bias the inference drawn from traditional difference-in-difference regressions.

## 6 Matching Estimates

With these preliminaries in hand we are ready to estimate the effect of political transitions on the treated countries. This section is devoted to the estimation results.

### 6.1 Democratic transitions

We start with transitions towards democracy. To get a benchmark, we start, however, by reporting linear regression estimates obtained with a two-step procedure suggested in a recent paper by Bertrand et al. (2004). This may seem surprising, at first, since the purpose of that procedure is not to address bias in the coefficients, but (upward) bias in the standard errors. The procedure treats the data in a similar way, however, averaging the outcome of interest before and after the treatment, however. Since the Bertrand et al procedure imposes the parametric assumptions of a linear regression, its results are useful to get a perspective on the final results from the non-parametric matching procedure..

Specifically, the Bertrand et al estimates are obtained as follows. In a first step, growth is regressed on yearly data against country and year fixed effects in a sample that includes both treated and controls. Then,

the estimated residuals of the treated countries are retained and averaged before and after the transition date. This yields a panel of two periods with only treated countries. Finally, the averaged residuals in this panel are regressed against a constant and a dummy variable, which is equal to 1 in the second period (after the transition) and 0 in the first (before the transition). The estimated coefficient and standard errors thus correspond to the difference in difference estimator of the average effect of transition in the treated countries. As explained by Bertrand et al. (2004), this procedure removes the serial correlation in the yearly residuals – a potential problem in the yearly regressions of Table 1.

Column 1 of Table 1 implements this procedure for all countries in the "democratic transitions" sample, where the control countries are those that remained autocracies throughout and the treated are those that made a transition to democracies, while column 2 restricts attention to the countries inside the common support defined in the Section 5 (cf. Table 3a).

The estimated coefficient in column 1 of Table 5, although not statistically significant, implies an average growth acceleration of 0.6% after transitions to democracy. Despite the different procedure and specification, this estimate is remarkably similar to that reported in Table 1, column 2 (contrary to Table 1, the first step does not include initial income, indicators for wars, socialist transitions, and continents interacted with years). In the "democratic transitions" sample, the average date of reform is in the late 1980s, with about twelve years of post transition growth. This implies an average effect on per capita income at the end of the sample of about 7-8%. This estimate is consistent with the long-run level effects implied by Table 1. In column 2 of Table 5 we drop control and treated countries outside of the common support. The point estimate increases a bit, but remains statistically insignificant.

Columns 3 to 6 of Table 5 present the matching estimates. In columns 3 and 4, the underlying specification of the propensity score does not condition on the *initial value of polity2*, while in columns 5 and 6 it does. All estimators are based on Kernel matching, i.e., the weight on a specific control is declining in its distance in propensity score to the treated country. Columns 3 and 5 weigh control countries with the Epanechnikov measure, where we give zero weight to all controls whose estimated propensity score differs by more than 0.25 to that of the treated country. Columns 4 and 6 use a Gaussian kernel that give all control countries weights that approach zero for the more distant controls – see Leuven and Sianesi (2003) for more information. Note that

each country in the control group is used several times in the matching, particularly when we use the Gaussian kernel. As explained in Section 2, we compute two sets of standard errors: the lowermost parenthesis in the Table corresponds to an upper bound.

All the estimates form a consistent picture, despite the different covariates and matching procedures. The point estimate of the effect of democratic transitions ranges between 0.83 and 1.08, considerably higher than the linear estimates, and an economically relevant effect. Recalling that the effect refers to average growth during an average post-transition period which lasts about twelve years, a growth acceleration of 1 percent implies that per capita income is 13 percent higher at the end of the sample. Despite the magnitude of the point estimate, the standard errors are large enough that the effect remains statistically insignificant. This is not unexpected, given the lower efficiency of matching estimators in such a small sample.

An important advantage of this estimation procedure is that it directs our attention to heterogenous effects of democratic transitions in different countries, pointing to influential observations and to other relevant features of the data. Figures 2 and 3 explore these issues.

Figure 2 displays histograms of the variables  $g_i$  (in the left panel) and  $g_i^j$  (in the right panel), defined in Section 2. Intuitively, Figure 2 shows the change in average growth after democratic transitions in the groups of treated countries (the left panel), and control countries (the right panel) at comparable dates. The treated countries have observations symmetrically distributed around 0, except for a large positive outlier, namely Haiti where democracy was associated with a growth acceleration of about 19 percent. There are some outliers also in the group of control countries, but these are less influential because this group is much larger. More importantly, the distribution of the change in growth in the control countries is clearly tilted to the left and has its mass below zero. Thus, the positive point estimate in Table 5 is not due to an improvement in growth in the countries that became democratic (with the exception of Haiti), but rather a deterioration in the control countries that remained autocracies. In other words, under a causal interpretation, by becoming democracies the treated countries avoided the deterioration that hit the remaining autocracies.

Figure 3 displays the contribution to the average effect of each treated country. Specifically, the vertical axis measures the estimator  $\hat{\alpha}_i$  defined above, namely the estimated effect in treated country  $i$ , while the horizon-

tal axis reports the estimated propensity score in country  $i$ .<sup>9</sup> This figure reveals that there is no systematic relationship between the individual treatment effect and the estimated probability of treatment. This is reassuring, because it suggests that selection into treatment is not systematically correlated with performance, in accordance with the identifying assumption. The figure also shows that the growth effects of democratic transitions are very heterogeneous across countries, ranging from -5% to +5%. Together with the unbalanced distribution of covariates across treated and control countries (cf. Table 4a and 4b), this suggests that the linear estimates are quite fragile. As already noted, Haiti remains an influential outlier even after matching (dropping Haiti from the sample would reduce the estimated growth effect almost by a half). Finally, note that much of the heterogeneity in the effect of treatment shows up among less developed countries with rather fragile democratic institutions, such as Uganda, Guyana, Congo, Romania. This is not unexpected, because growth is likely to be more volatile in these countries, and autocracies are likely to be associated with highly corrupt and bad dictatorships. It is reassuring, however, that we find no systematic relationship between these heterogeneous effects and some of the observed covariates, such as per capita income or the intensity of the treatment (as measured by the change in the polity2 score associated with democratic transitions). This can be guessed already by a cursory look at the symmetric distribution of countries in Figure 3, and is confirmed by a more careful analysis where we regress the individual treatment effect against the observed covariates.

## 6.2 Autocratic transitions

Finally, we turn to the "autocratic transitions" sample with countries treated with a transition to autocracy and a control group of democracies which are politically stable during the sample period. The estimates are displayed in Table 6, with columns exactly analogous to those of Table 5. Here, the estimates captures the effect of transition to autocracy, and thus we expect them to have a (negative) sign opposite to those reported in Table 5.

Consider the two-step linear estimates in columns 1 and 2. In this case, it makes a big difference whether or not we impose the common support. When all observations are included (column 1), the effect of a relapse into autocracy is essentially zero (a point estimate of 0.17, with a large standard

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<sup>9</sup>The estimates refer to column 3 in Table 5.

error). Dropping all observations outside of the common support (column 2), however, turns the estimate negative and almost statistically significant: according to the point estimate, a transition to autocracy cuts average yearly growth by 0.84 percent. As shown in Table 3b, the observations outside the common support are made up by a large group of very solid democracies, the unlikely treated Belarus, and a few African countries at the opposite extreme of the propensity score. Belarus in particular is a very influential observation, because its growth rate accelerates dramatically towards the end of the sample when it also turns to autocracy. These countries are indeed very different from most of the other countries in the sample. Thus the estimates in column 2, which restrict attention to countries on the common support, may be the most reliable.

The remaining columns of Table 6 report the matching estimates, which all deliver a similar and robust message. A transition into autocracy cuts average yearly growth by a statistically significant and large amount, which ranges from -1.55% to -2.38%. The average year of autocratic transition is about 1975. This makes the level effects at the end of the sample very large: a reduction in the post-transition growth rate of, say, -1.8% sustained for 25 years corresponds to a 45% loss of per capita income..

The estimated treatment effect is not particularly sensitive to including the *initial value of polity2* among the covariates in the underlying propensity score. This is reassuring, in light of the unbalanced distribution of this variable across the treated and control groups (cf. Table 4b). Note however, that when the *initial value of polity2* enters the estimated propensity score, the number of countries on the common support shrinks further, because treatment is predicted quite well.<sup>10</sup> As a result, the estimates become more sensitive to the weighting procedure (cf. columns 5 and 6).

Figures 4 and 5 illustrate the contribution of individual countries to these estimates, in the same way as Figures 2 and 3. Figure 4 contrasts with the democratic transition case in Figure 2, in that the treated group has a distribution with mass below zero, while the distribution for the group of control countries seems centered at, or slightly above, zero. Thus, the estimated negative growth effect of autocracy is mainly due to a growth

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<sup>10</sup>When we condition also on the *initial value of polity2* we change the range corresponding to the common support to those treated and control countries with an estimated common support in the range (0.11-0.98). In Table 5, the definition of the common support remains instead the same irrespective of whether we condition or not the *initial value of polity2*..



deccelaration in countries that relapsed into autocracy. Once we impose the common support, there appears to be no influential outliers in the group of treated countries.

Figure 5 plots the estimates of the individual treatment effects and the propensity scores.<sup>11</sup> As in Figure 3, there is considerable heterogeneity. But we detect no systematic relation to the estimated propensity score (nor against other covariates). Moreover, no single treated country appears particularly influential. Instead, most countries have a large and negative effect of treatment, suggesting that the large negative estimate of the average effect in Table 6 is quite robust.

## 7 Concluding Remarks

We have estimated the effect of political regime transitions on growth in a new way, paying close attention to heterogenous effects. Our non-parametric matching estimates suggest that previous parametric estimates may have seriously underestimated the growth effects of democracy. In particular, we find an average negative effect on per capita income of leaving democracy as large as 45% over the sample. We also find clear indications that the discrepancies relative to the parametric results are driven by large differences in the composition of the treated and control groups, making linearity a doubtful assumption. While our matching estimates do allow for heterogeneity in a very general way, it is important to recall that they rest on the specific assumption of selection on observables.

As far as we know, our paper is the first to combine matching and difference in differences in a macroeconomic context. This seems a promising avenue for further work on the effects of reform. In the context of political reforms and growth, it would be natural to investigate the effects of different types of democracy (or different types of autocracy). But similar estimation techniques could be used to empirically analyze also other types of reform, where we suspect that the effects may be quite heterogeneous. Reforms introducing central bank independence and/or inflation targeting may be a particular case in point.

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<sup>11</sup>The estimates refer to column 3 in Table 6.

## 8 Appendix

Here we compute the standard error of the estimator  $\hat{\alpha}$  given in (8) – see also Lechner (2000) for a similar derivation. Combining (8) and (??), we have:

$$\hat{\alpha} = \frac{1}{I} \sum_i g_i - \frac{1}{I} \sum_i \sum_j w_{ij} g_i^j \quad (9)$$

Suppose that all treated countries have the same variance  $\sigma_T^2 = \text{Var}(g_i | i \text{ is treated})$ , and that all control countries also have the same variance,  $\sigma_C^2 = \text{Var}(g_i^j | i \text{ is treated, } j \text{ is a control})$ . Assume further that  $w_{ij}$  are known scalars, and that all  $g_i$  observations are mutually uncorrelated. If  $g_i^j$  and  $g_k^j$  are also mutually uncorrelated for  $i \neq k$  and all  $j$ , then

$$\text{Var}(\hat{\alpha}) = \frac{\sigma_T^2}{I} + \sigma_C^2 \frac{\sum_i \sum_j (w_{ij})^2}{I^2} \quad (10)$$

This is our lower bound for the estimated variance of  $\alpha$ .

Suppose instead that  $g_i^j$  and  $g_k^j$  are perfectly correlated for  $i \neq k$ , but that  $g_i^j$  and  $g_i^l$  are mutually uncorrelated for  $j \neq l$  (i.e. observations corresponding to different control countries are mutually uncorrelated, while observations drawn from the same control are perfectly correlated when that control is used several times for different treated countries). Then:

$$\text{Var}(\hat{\alpha}) = \frac{\sigma_T^2}{I} + \sigma_C^2 \frac{\sum_j (\sum_i w_{ij})^2}{I^2} \quad (11)$$

This is our upper bound for the estimated variance of  $\hat{\alpha}$ .

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**Table 1 Democracy and growth: difference in difference estimation on yearly data**

	(1)	(2)	(3)	(4)	(5)
			<i>Growth</i>		
<i>Democracy</i>	0.48 (0.34)	0.58 (0.54)	0.73 (0.42)*	0.26 (0.65)	0.35 (0.63)
<i>Lagged income</i>	- 5.45 (0.62)***	- 6.20 (0.81)***	- 5.38 (0.65)***	- 5.04 (0.97)***	- 6.06 (0.93)***
Treatment	Both directions	To democracy	To democracy	To autocracy	To autocracy
Control group	Always autocracy or democracy	Always autocracy	Always autocracy or democracy	Always democracy	Always autocracy or democracy
Observations	4323	2554	4000	1985	2924
N. countries	138	76	123	70	97
Adj. R-sq.	0.08	0.08	0.08	0.13	0.08

**Note:** Robust standard errors in parentheses: \* significant at 10%; \*\* significant at 5%; \*\*\* significant at 1%

Other Covariates: country and year fixed effects; year fixed effects interacted with indicators for Latin America and for Africa, indicators for war years and lagged war years, and an indicator for formerly socialist countries in Central and Eastern Europe and the Asian provinces of the former Soviet Union after 1989.

**Table 2 Estimating the propensity score**

	(1)	(2)	(3)	(4)
	<i>Treated with democracy</i>		<i>Treated with autocracy</i>	
<i>Length of sample</i>	2.40 (1.97)	2.52 (1.95)	2.63 (1.50)*	4.08 (2.20)*
<i>Relative income</i>	- 0.002 (0.005)	- 0.003 (0.005)	- 0.03 (0.01)***	- 0.02 (0.01)**
<i>War years</i>	- 8.35 (4.71)*	-8.14 (4.84)*	- 3.69 (5.58)	- 10.33 (7.13)
<i>Domestic democratic capital</i>	8.73 (4.25)**	8.82 (4.20)**	0.65 (2.29)	-0.35 (2.05)
<i>Foreign democratic capital</i>	1.73 (1.21)	1.90 (1.24)	3.26 (1.26)***	2.42 (1.31)*
<i>Initial value of polity2</i>		0.04 (0.06)		-0.89 (0.22)***
Observations	77	77	70	70
Pseudo R-sq	0.17	0.17	0.43	0.61

**Note:** Robust standard errors in parentheses: \* significant at 10%; \*\* significant at 5%; \*\*\* significant at 1%

*Relative income, domestic democratic capital, initial value of polity2, are measured in first year of sample foreign democratic capital is measured in 1993.*

**Table 3a Reforms from autocracy to democracy**

<i>Country</i>	<i>Treated</i>	<i>Propensity score</i>	<i>Change in polity2</i>	<i>Date of reform</i>
Yemen	0	.1712141	.	
Angola	0	.1947455	.	
<b>Iran</b>	1	.2785125	9	1997
Chad	0	.3203447	.	
<b>Mozambique</b>	1	.3398073	12	1994
<b>Comoros</b>	1	.354881	11	1990
Vietnam	0	.3581062	.	
<b>Uganda</b>	1	.3897252	10	1980
<b>El Salvador</b>	1	.4127302	2	1982
Sierra Leone	0	.4226772	.	
Equatorial Guin.	0	.424049	.	
<b>Guinea-Bissau</b>	1	.4358898	11	1994
Zaire	0	.4407421	.	
Tanzania	0	.4520402	.	2000
Morocco	0	.4527073	.	
<b>Central African Republic</b>	1	.4552693	12	1993
Rwanda	0	.4708738	.	
Mauritania	0	.4757592	.	
Algeria	0	.4805619	.	
Guinea	0	.4810042	.	
<b>Nicaragua</b>	1	.4910639	7	1990
Burundi	0	.4922749	.	
<b>Thailand</b>	1	.5017168	4	1978
Syria	0	.5023594	.	
<b>Niger</b>	1	.5082768	8	1991
<b>Bangladesh</b>	1	.5125053	11	1991
Senegal	0	.5249349	.	2000
Gabon	0	.537788	.	
Ivory Coast	0	.5521293	.	2000
Togo	0	.5554183	.	
<b>Benin</b>	1	.555422	6	1991
<b>Congo</b>	1	.5571044	6	1992
<b>Mali</b>	1	.5590481	7	1992
Cameroon	0	.5675696	.	
<b>Ghana</b>	1	.5689386	3	1996
Jordan	0	.5769697	.	
<b>Nigeria</b>	1	.5864162	7	1979
<b>Madagascar</b>	1	.594099	8	1991
Burkina Faso	0	.5977144	.	1977
<b>Poland</b>	1	.5982632	11	1989

<i>Country</i>	<i>Treated</i>	<i>Propensity score</i>	<i>Change in Polity2</i>	<i>Date of Reform</i>
<b>Hungary</b>	1	.6095265	6	1989
<b>Taiwan</b>	1	.611932	8	1992
<b>Malawi</b>	1	.6158609	15	1994
<b>Cyprus</b>	1	.638754	7	1968
<b>Zambia</b>	1	.653224	15	1991
Singapore	0	.6654041	.	
Indonesia	0	.6893978	.	1999
<b>Portugal</b>	1	.69704	6	1975
<b>Lesotho</b>	1	.7038091	15	1993
<b>Nepal</b>	1	.7060294	7	1990
<b>Dominican Republic</b>	1	.7089661	9	1978
China	0	.7145793	.	
Tunisia	0	.7278883	.	
<b>Romania</b>	1	.7553898	7	1990
<b>Mexico</b>	1	.7785828	4	1994
<b>Philippines</b>	1	.7795237	7	1986
<b>South Korea</b>	1	.799453	6	1987
<b>Pakistan</b>	1	.8041176	12	1988
<b>Paraguay</b>	1	.8284625	10	1989
Egypt	0	.8383721	.	
Cuba	0	.8655669	.	
<b>Ethiopia</b>	1	.8730649	1	1993
<b>Haiti</b>	1	.8866652	14	1994
<b>Panama</b>	1	.8921999	16	1989
<b>Guyana</b>	1	.8947882	13	1992
<i>Outside Common Support</i>				
<b>Guatemala</b>	1	.9190304	8	1966
<b>Guatemala</b>	1	.9190304	4	1986
<b>Ecuador</b>	1	.9237149	14	1979
<b>Honduras</b>	1	.9413305	2	1980
<b>Brazil</b>	1	.9437772	10	1985
<b>Spain</b>	1	.9685184	4	1976
<b>Argentina</b>	1	.979982	16	1983
<b>Uruguay</b>	1	.9839289	16	1985
<b>Bolivia</b>	1	.9866512	15	1982
<b>Peru</b>	1	.9885088	5	1979
<b>Greece</b>	1	.9948298	8	1974
<b>Chile</b>	1	.9977797	9	1989

Note: The propensity score is estimated as in column 1 of Table 2



**Table 3b Reforms from democracy to autocracy**

<i>Country</i>	<i>Treated</i>	<i>Propensity score</i>	<i>Change in polity2</i>	<i>Date of reform</i>
<i>Outside Common Support</i>				
New Zealand	0	.0014931	.	
Australia	0	.0016789	.	
Iceland	0	.0040472	.	
South Africa	0	.0105352	.	
Switzerland	0	.0115997	.	
Czech Republic	0	.0148975	.	
Slovenia	0	.0238694	.	
United States	0	.0261698	.	
Luxembourg	0	.0281385	.	
Israel	0	.0299115	.	
Denmark	0	.0345439	.	
Germany	0	.0352485	.	
Sweden	0	.0398666	.	
Papua New Guinea	0	.0476861	.	
France	0	.04837	.	
United Kingdom	0	.0497661	.	
Netherlands	0	.0540976	.	
Fiji	0	.0557607	.	1987
Canada	0	.0612058	.	
Venezuela	0	.0615961	.	
Slovak Republic	0	.063058	.	
Latvia	0	.063171	.	
Ukraine	0	.0654528	.	
Italy	0	.0667572	.	
<b>Belarus</b>	1	.0720809	-7	1995
Russia	0	.0729471	.	
<i>Inside Common Support</i>				
Austria	0	.0757894	.	
Finland	0	.0819311	.	
Norway	0	.0822244	.	
Belgium	0	.0840312	.	
Japan	0	.0974352	.	
Bulgaria	0	.0998625	.	
Estonia	0	.1184082	.	
Namibia	0	.1368068	.	
Trinidad & Tobago	0	.180688	.	

<i>Country</i>	<i>Treated</i>	<i>Propensity score</i>	<i>Change in Polity2</i>	<i>Date of Reform</i>
<b>Greece</b>	1	.1918558	-11	1967
Macedonia	0	.2195661	.	
<b>Uruguay</b>	1	.2241872	-6	1972
Ireland	0	.2807057	.	
Sri Lanka	0	.2912095	.	
Malaysia	0	.3415968	.	
<b>Zimbabwe</b>	1	.4292819	-7	1987
Turkey	0	.4345146	.	1980
<b>Armenia</b>	1	.4382235	-9	1996
<b>Peru</b>	1	.5047568	-12	1968
<b>Chile</b>	1	.5215374	-13	1973
Costa Rica	0	.52407	.	
Mauritius	0	.541923	.	
Jamaica	0	.553453	.	
Colombia	0	.5750838	.	
<b>Guatemala</b>	1	.6118631	-4	1974
<b>Sierra Leone</b>	1	.6188506	-7	1971
<b>Panama</b>	1	.6420545	-11	1968
<b>Zambia</b>	1	.6628014	-2	1968
<b>Philippines</b>	1	.6917624	-11	1972
<b>Congo</b>	1	.7105513	-11	1997
<b>South Korea</b>	1	.717416	-12	1972
Albania	0	.7235891	.	1996
<b>Gambia</b>	1	.729219	-15	1994
<b>Brazil</b>	1	.7480876	-6	1964
India	0	.8504922	.	
<b>Kenya</b>	1	.8767781	-2	1966
<b>Guyana</b>	1	.878488	-1	1978
Botswana	0	.9226773	.	
<b>Pakistan</b>	1	.9228303	-15	1977
<i>Outside Common Support</i>				
<b>Nigeria</b>	1	.9312006	-14	1966
<b>Nigeria</b>	1	.9312006	-14	1984
<b>Lesotho</b>	1	.9540992	-18	1970
<b>Uganda</b>	1	.9912787	-7	1966
<b>Uganda</b>	1	.9912787	-3	1985

**Note:** The propensity score is estimated as in column 3 of Table 2

**Table 4a Treated vs Controls: countries that became democracies**

<i>Variable</i>	<i>Sample</i>	<i>Mean</i>		<i>t-test</i>	
		<i>Treated</i>	<i>Control</i>	<i>t</i>	<i>p &gt;  t </i>
<i>Relative income</i>	Unmatched	-201.16	-228.1	1.59	0.116
	Matched	-222.22	-220.4	-0.12	0.91
<i>Domestic democratic capital</i>	Unmatched	0.12	0.02	3.01***	0.00
	Matched	0.05	0.03	0.64	0.53
<i>Foreign democratic capital</i>	Unmatched	0.60	0.43	2.55***	0.01
	Matched	0.51	0.48	0.44	0.66
<i>Length of sample</i>	Unmatched	0.92	0.87	1.25	0.22
	Matched	0.90	0.90	0.01	0.99
<i>War years</i>	Unmatched	0.04	0.05	-0.50	0.62
	Matched	0.04	0.04	-0.08	0.94
<i>Initial value of polity2</i>	Unmatched	-4.78	-5.07	0.29	0.77
	Matched	-5.03	-5.43	0.39	0.70
<i>Latin America</i>	Unmatched	0.37	0.04	3.45***	0.00
	Matched	0.22	0.06	1.99*	0.05
<i>Asia</i>	Unmatched	0.14	0.14	0.0	1.00
	Matched	0.19	0.20	-0.08	0.93
<i>Africa</i>	Unmatched	0.33	0.71	-3.49***	0.00
	Matched	0.43	0.67	-2.05**	0.04

**Note:** *polity2*, *relative income*, *democratic capital* are measured in first year of sample, *foreign democratic capital* is measured in 1993. Matching is based on the estimates reported in column 1 of Table 2.

When computing the unmatched means we do not impose the common support restriction, while we do when computing the matched means.

**Table 4b Treated vs. controls: countries that became autocracies**

<i>Variable</i>	<i>Sample</i>	<i>Mean</i>		<i>t-test</i>	
		<i>Treated</i>	<i>Control</i>	<i>t</i>	<i>p &gt;  t </i>
<i>Relative income</i>	Unmatched	-217.89	-95.43	- 6.50***	0.00
	Matched	-194.20	-185.44	-0.41	0.69
<i>Domestic democratic capital</i>	Unmatched	.10	.25	-2.49**	0.01
	Matched	.137	.16	-0.33	0.74
<i>Foreign democratic capital</i>	Unmatched	.57	.69	-1.44	0.15
	Matched	.61	.71	-0.97	0.34
<i>Length of sample</i>	Unmatched	.84	.75	1.13	0.26
	Matched	.88	.80	0.99	0.33
<i>War years</i>	Unmatched	.05	.03	1.46	0.15
	Matched	.04	.05	-0.09	0.93
<i>Initial value of polity2</i>	Unmatched	4.12	8.68	- 6.67***	0.00
	Matched	3.39	8.13	- 4.41***	0.00
<i>Latin America</i>	Unmatched	.28	.11	1.90*	0.06
	Matched	.39	.33	0.37	0.71
<i>Asia</i>	Unmatched	.16	.09	0.96	0.34
	Matched	.17	.19	-0.17	0.87
<i>Africa</i>	Unmatched	.44	.09	3.83**	0.00
	Matched	.33	.20	0.88	0.39

**Note:** *Polity2*, *relative income*, *democratic capital* are measured in first year of sample, *foreign democratic capital* is measured in 1993. When computing the unmatched means we do not impose the common support, when computing the matched means we do.

**Table 5 Democracy and growth: OLS and Matching estimates of the effect becoming democracy**

	(1)	(2)	(3)	(4)	(5)	(6)
	<i>Growth</i>					
<i>Effect of democracy on growth in the treated group</i>	0.60 (0.54)	0.74 (0.68)	1.08 (0.78) (1.24)	1.19 (0.77) (1.25)	0.83 (0.79) (1.25)	1.01 (0.77) (1.26)
Estimation	Diff in diff 2 steps	Diff in diff 2 steps	Matching	Matching	Matching	Matching
Kernel			Epanechnikov	Normal	Epanechnikov	Normal
Propensity score conditional on <i>initial value of polity2</i>			No	No	Yes	Yes
Inside common support	No	Yes	Yes	Yes	Yes	Yes
N. Treated countries	49	37	37	37	36	36
N. Control countries			28	28	28	28
N. Controls incl. repetitions			651	937	639	910

**Note:** Cols (1-2): Standard errors in parenthesis. Cols (3)-(6): First parenthesis: standard errors estimated assuming independent observations, second parenthesis: standard errors estimated assuming perfect correlations of repeated observations in control countries.

Cols (1-2): Outcome variable: Averaged residual of a regression of growth on country and year fixed effects. First step of Diff in diff 2 steps: OLS of yearly growth on country and year fixed effects, in a sample that also includes the control countries, second step: OLS of averaged residuals in the treated countries only (averaged before and after treatment respectively), on dummy variable equal to 1 after treatment

Cols (3-6): Outcome variable: change in average growth (after – before reform year).

Common support imposed (according to Table 3a) as indicated in all columns.

**Table 6 Democracy and growth: OLS and Matching estimates of the effect becoming an autocracy**

	(1)	(2)	(3)	(4)	(5)	(6)
	<i>Growth</i>					
<i>Effect of autocracy on growth in the treated group</i>	0.17 (0.72)	-0.84 (0.42)*	- 1.97 (0.58)*** (1.00)**	- 1.85 (0.53)*** (0.92)**	- 2.38 (1.31)** (3.59)	- 1.55 (0.75)** (1.57)
Estimation	Diff in diff 2 steps	Diff in diff 2 steps	Matching	Matching	Matching	Matching
Kernel			Epanechnikov	Normal	Epanechnikov	Normal
Propensity score conditional on initial value of polity2			No	No	Yes	Yes
Inside common support	No	Yes	Yes	Yes		
N. Treated countries	20	18	18	18	14	14
N. Control countries			18	18	15	15
N. Controls incl. repetitions			107	289	34	176

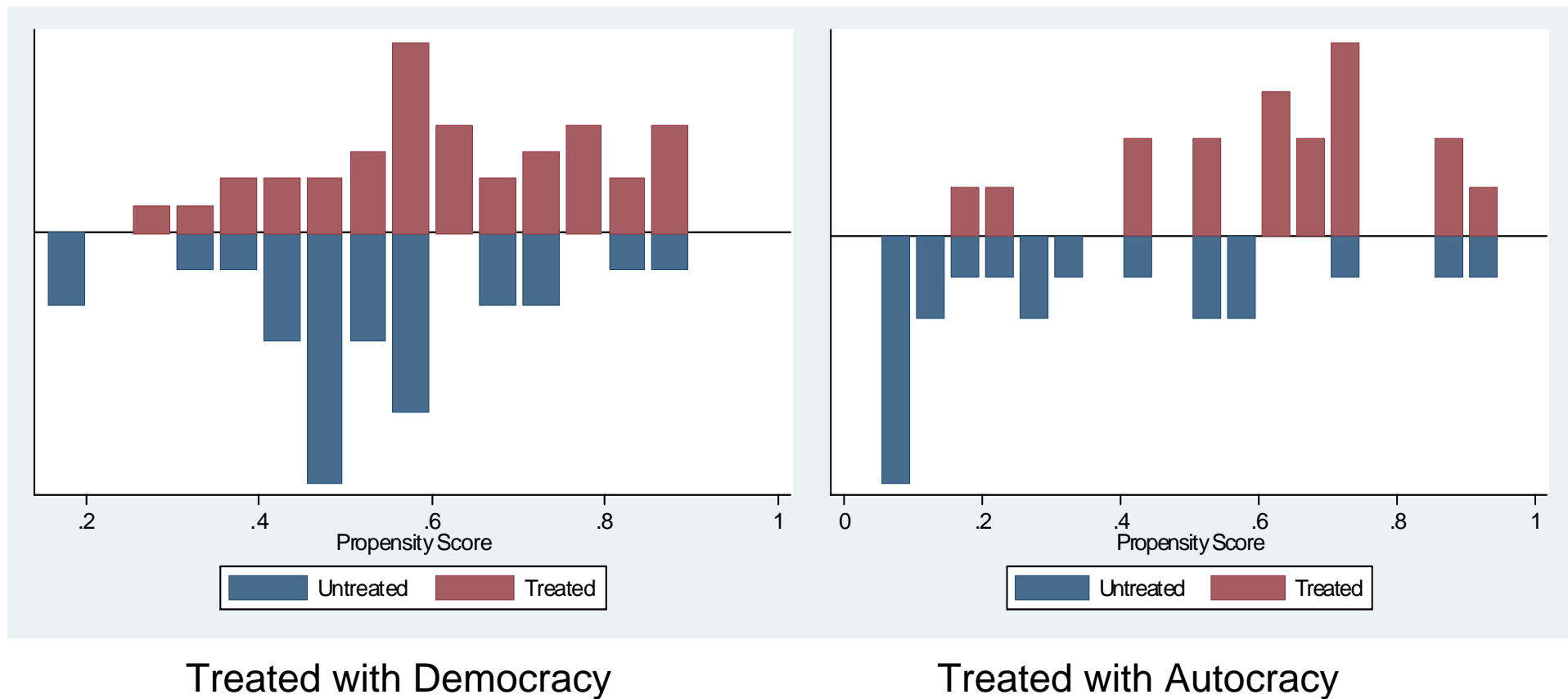
**Note:** Cols (1-2): Standard errors in parenthesis. Cols (3)-(6): First parenthesis: standard errors estimated assuming independent observations, second parenthesis: standard errors estimated assuming perfect correlations of repeated observations in control countries.

Cols (1-2): Outcome variable: Averaged residual of a regression of growth on country and year fixed effects. First step of Diff in diff 2 steps: OLS of yearly growth on country and year fixed effects, in a sample that also includes the control countries, second step: OLS of averaged residuals in the treated countries only (averaged before and after treatment respectively), on dummy variable equal to 1 after treatment

Cols (3-6): Outcome variable: change in average growth (after – before reform year).

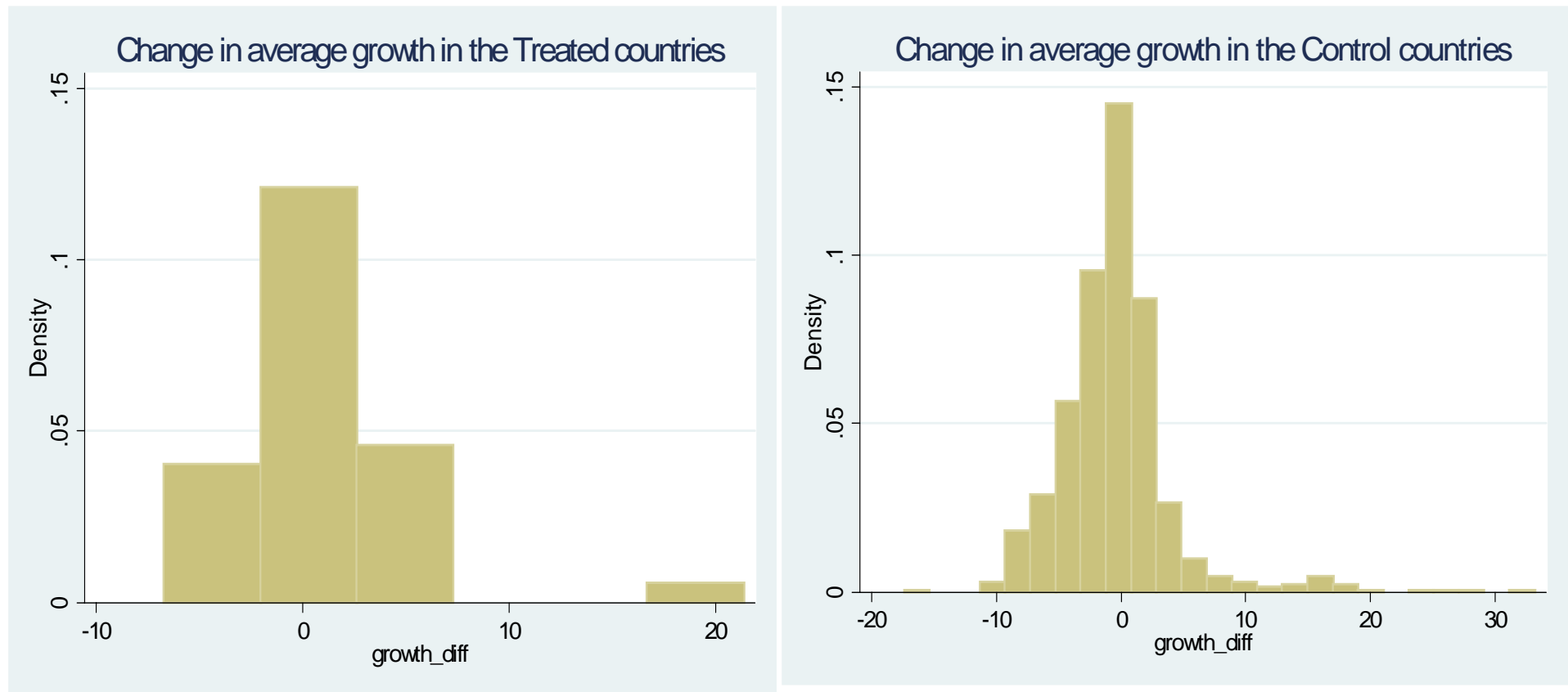
Common support imposed (according to Table 3a) as indicated in all columns, except in cols (5-6), where it is [0.11, 0.98]

# Figure 1 - Estimated propensity scores



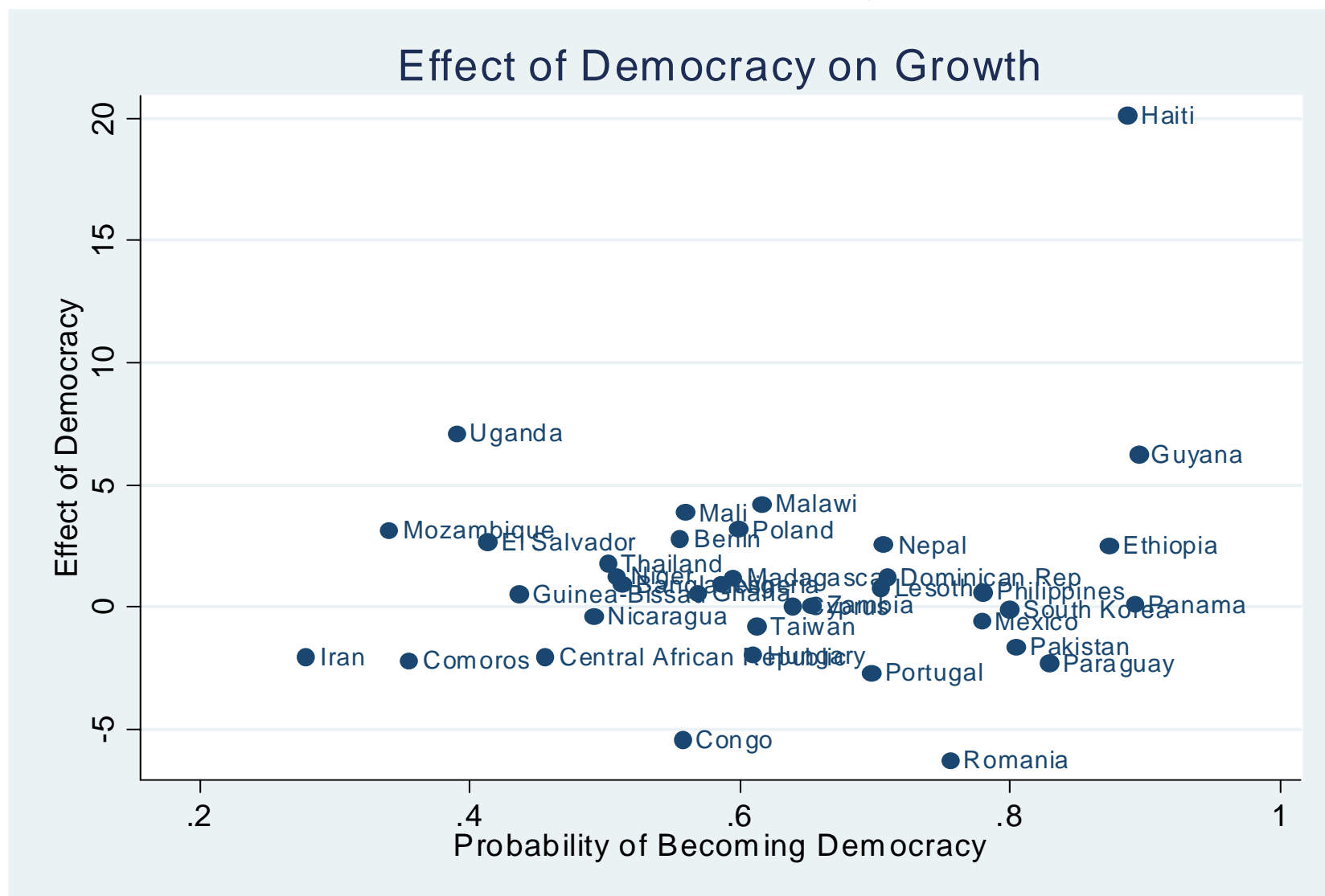
The estimates correspond to columns 1 and 3 respectively of Table 2

Figure 2 – Change in growth after transition to democracy





# Figure 3 – Effect of democratic transitions in each treated country



The estimates refer to column 3 in Table 5

Figure 4 – Change in growth after becoming autocracy

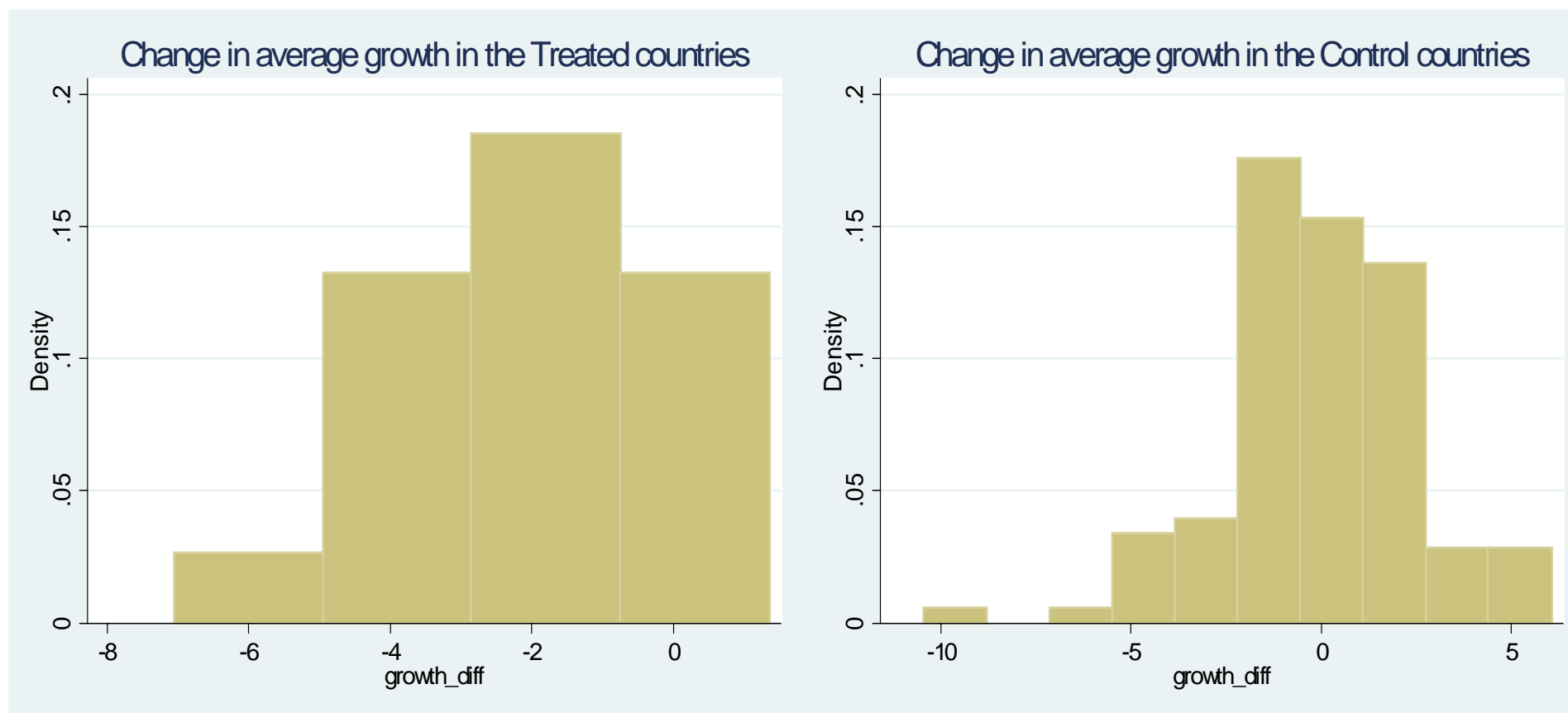
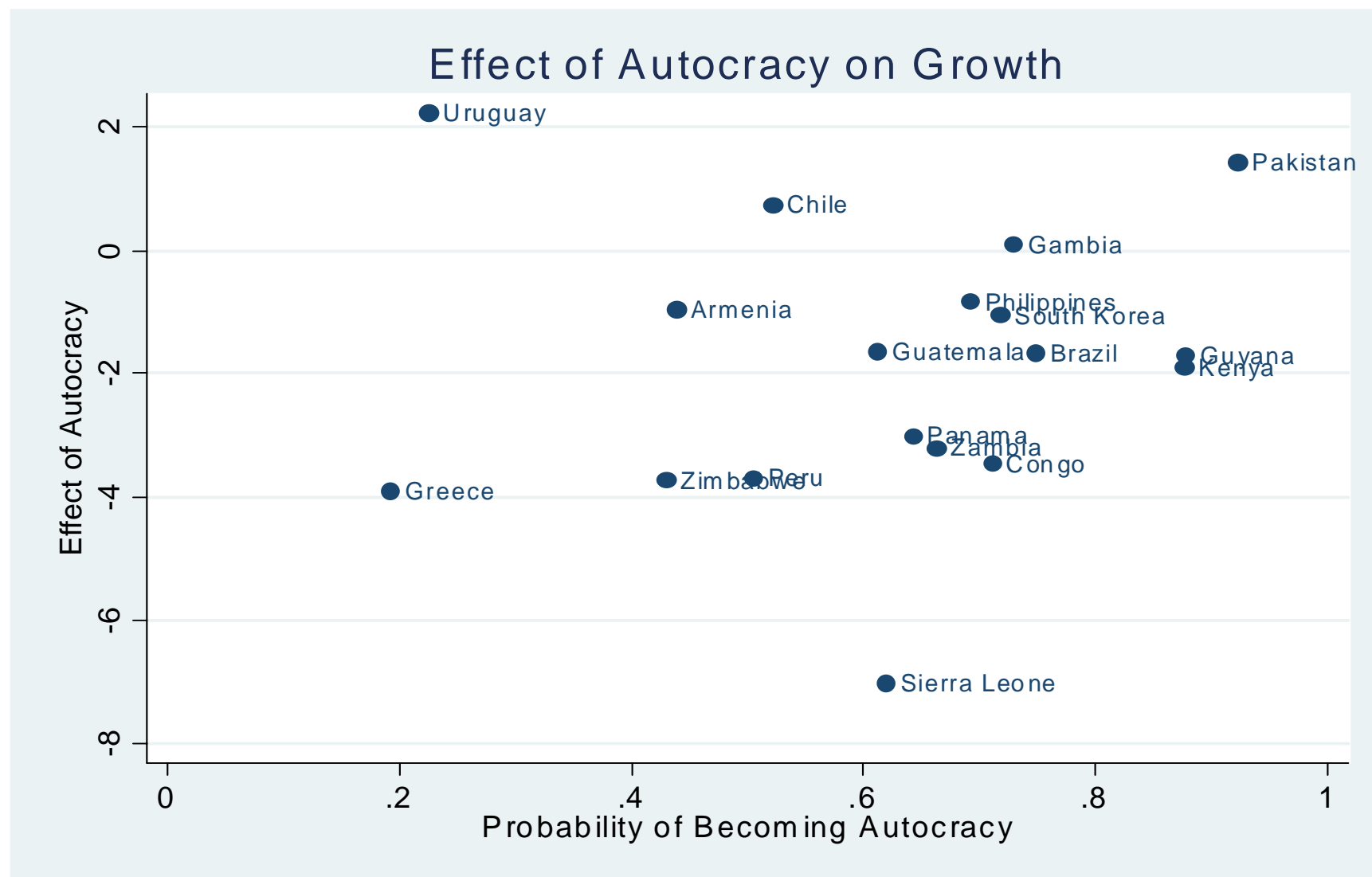


Figure 5 – Effect of autocratic transitions in each treated country



The estimates refer to column 3 in Table 6